

# POWERING YOUR FUTURE

## MOVING TO CLOUD

Tech-savvy business leaders know they need to keep abreast of technology, and that moving IT to the cloud presents competitive advantage. Appetite for new tech is strong – a quarter of SMEs predict an acceleration in spending on new tech.



There are several perceived barriers to adopting new tech, according to a **recent survey of SMEs** by YouGov, Telegraph Spark and Yorkshire Bank:

### WHAT ARE THE BARRIERS TO ADOPTING NEW TECHNOLOGY?



## THE SOLUTION: MANAGED SERVICES

### COST



Hybrid cloud solutions are designed to save money in the medium- to long term.

- Lower up-front costs
- Lower maintenance
- Lower energy costs
- Maximise IT staff time

### TIME / INTERNAL RESOURCES



Managed services providers (MSPs) take control of planning, migration and implementation, minimising the business impact.

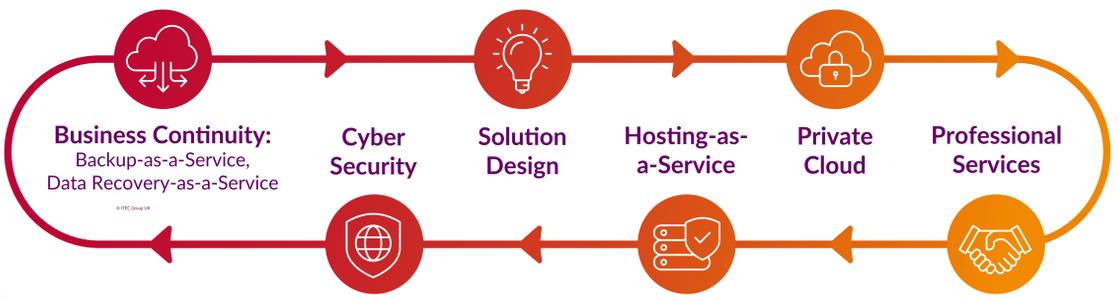
### COMPLEXITY / INTERNAL LIMITATIONS



Qualified managed services providers remove the complexity by taking over the responsibility of running the system.

## MANAGED SERVICES TAKE THE LOAD OFF

ITEC and HPE offer the following managed services that takes stress off your IT department:



Speak to us about the flexible payment options offered by HPE Financial Services.

### ITEC IN THE UK

No ordinary managed services provider, ITEC, a Xerox Business Solutions Company, has for over 30 years been driving thousands of organisations to success through powerful technology partnerships and strategies.

### ITEC AND HPE

ITEC and HPE have forged a powerful partnership to bring intelligent infrastructure to businesses, organisations and learning institutions to enable them to power their ambitions and achieve big goals.

**3.5 K**  
CUSTOMERS

**7**  
OFFICES

**30**  
YEARS OF SERVICE

#### ITEC CERTIFICATIONS INCLUDE:

ISO 9001, ISO 14001, and the ISO 27001 certifications, and Cyber Essentials Plus certification.

## HPE MANAGED SERVICES BY ITEC IT POWER ADVANTAGE



### SIMPLIFY CLOUD AND HYBRID OPERATIONS

Use our cloud-native, modern automation approach and have the same quality experience across your multi cloud environment.



### CLOSE THE SKILLS GAPS

Leverage HPE managed services experts to help you quickly adopt the latest cloud and hybrid cloud technologies and move your business forward.



### PAY PER USE

For on-premises clouds, the underlying infrastructure is metered, and we plan capacity with you. You only pay for what you use above a reserve, and you always have capacity ahead of demand.



### FREE UP IT RESOURCES

Use intelligent infrastructure that is managed for you. Let our experts take care of core maintenance activities, allowing your IT team to switch their focus from routine tasks to supporting strategic business initiatives.

## DEDICATED, PERSONALISED MANAGERS

Every ITEC client gets their own dedicated local Account Manager who keeps in touch to see how your technology is performing, and how they can help you fulfil your daily outcomes. The ITEC Account Managers help you strengthen your technology strategy, so your organisation strides forward with confidence.

## POWERING INTO THE FUTURE BUILDING CUSTOMER SUCCESS

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